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## HIGHLIGHTS TO HELP YOU THIS WEEK

- 29% of Employee Time Wasted
- Handling Stress
- Eastern Med Battle Affecting Trade

Monday, 31 July 2006 --- Edition #499

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### DETAILED CONTENTS THIS WEEK

#### SMALL BUSINESS:

29% of Employee Time Wasted  
Handling Stress

#### TRUCKING:

Gen-X Not Interested In Trucking  
May Truck Sales Up 20%  
Driving to a Degree  
OIDA Fears Mexican Drivers

#### SECURITY:

Global Piracy Danger Shifting  
HK Imposes Port Security Fee  
US Gulf Port Security Fees Rise  
WSC Slams GE Security Moves

#### OCEAN & AIR FORWARDING:

Eastern Med Battles Affecting Trade  
Lebanon & Israel Transport Challenges  
MOL Car Carrier Abandoned Off Alaska  
International Air Cargo Up

#### JUST FOR FUN:

OUCH !!

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<http://www.allcovered.net/AC-News-PDF.htm>

## >> SMALL BUSINESS SECTION <<



### SMALL BIZ - 29% OF EMPLOYEE TIME WASTED

--- Excerpted from an article from Insurance Journal - Link at end ---

Nearly 29% of company time in America is unproductive, according to a new study by management consulting firm, Proudfoot Consulting.

US companies "lose" the equivalent of 33.5 days per worker, per year.

Barriers to productivity identified by US executives ironically point to management issues, said Luiz Carvalho, chief executive officer of Proudfoot Consulting.

"There appears to be a lack of alignment within executive and managerial ranks, where strategy is not rolled down into actionable steps. Because of this disconnect, more than a quarter of the workforce's time in America is still unproductive, costing the US economy billions of dollars."

DOWNLOAD REPORT: <http://www.productivitystudy.com>

MORE: <http://www.insurancejournal.com/news/national/2006/07/19/70586.htm>

### SMALL BIZ - HANDLING STRESS

Work involves stress. When our grandfathers did manual labor for a living, their stress was mostly physical. Today, the stress we face is more emotional and mental.

Especially if you're in sales, customer service or management, you need to make a point to beat stress. Here are eight ways to help deal with stress:

**MUSIC** Try listening to classical music, which has been shown to increase mental aptitude. Relaxing music on the way home can help you let go of work and focus on you and your personal relationships

**EXERCISE** Salespeople handle a lot of stress -- customer moods, rejection, management pressures, and quotas. Exercise provides both physical and emotional rewards. It increases healthy hormones. It can lower blood pressure, reduces total cholesterol and stabilizes blood sugar.

**WATER** Water plays an important part in keeping your body hydrated and healthy. Drinking a proper amount of water helps remove toxins, replenishes fluids and makes you feel fuller.

**VITAMINS** Studies show people who take vitamin and mineral supplements regularly, along with eating well-balanced meals, feel better, are sick less often, and can withstand stress more effectively.

**MASSAGE** Including an occasional massage into your routine can help your overall sense of well-being.

**SLEEP** Americans now sleep an average of 6 hours a night. 100 years ago people got 9 hours sleep. It's tough to be at your best when you are tired. Research says get at least 8 hours of sleep.

**GROW SOMETHING** A simple garden serves many wonderful benefits. It gives you a sense of productivity and increases your sense of well-being by making you slow down and literally smell the roses.

MORE: [http://www.bizjournals.com/extracode/consultants/sell\\_more/2006/07/03/column222.html?hbx=e\\_sol](http://www.bizjournals.com/extracode/consultants/sell_more/2006/07/03/column222.html?hbx=e_sol)

**NEXT WEEK**

The Aging Workforce

Links to source stories at end of excerpts

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**HEALTH BIZ – DRUG ERRORS COST BILLIONS:** More than 1.5 million Americans are injured every year by drug errors in hospitals, nursing homes and doctors' offices, a count that doesn't even estimate patients' own medication mix-ups, says a report that calls for major steps to increase patient safety.

MORE: [www.washingtontimes.com/functions/print.php?StoryID=20060720-113928-8478r](http://www.washingtontimes.com/functions/print.php?StoryID=20060720-113928-8478r)

**HEALTH BIZ – CONGRESS URGED TO CLEAR PATH FOR GENERIC DRUGS:**

MORE: <http://www.businessinsurance.com/cgi-bin/news.pl?newsId=8064&print=Y>

## >>>> TRUCKING SECTION <<<<

### TRUCKING – GENERATION X NOT INTERESTED IN TRUCKING

US trucking companies have been enjoying a boom period, but executives say it's never been harder to find people to do the driving.

The problem for the trucking business is that young Americans are more focused on quality of life, executives say. Many people would rather work for less money than sit behind the wheel of a tractor-trailer on journeys that can keep them out for days on end.

Randy Marten, CEO of refrigerated truck operator Marten Transport and other trucking executives said they had tried repeatedly to boost flagging driver recruitment with better benefits and incremental pay rises but with little effect.

Although drivers at Marten Transport are among the highest-paid in the United States, the company finds it more difficult than ever to recruit them.

Marten and others said that sooner or later trucking companies would have no choice but to raise salaries up to 30% to attract American drivers.

According to 2005 data from the US Bureau of Labor Statistics, truck drivers earned average annual wages of \$35,460, but the top-paid in the industry made more than \$50,000.

A big pay rise won't solve the lifestyle issue, says Jeff Cook, vice president of Future Truckers of America, an Asheboro, North Carolina-based school that trains about 350 drivers a year.

"Long-haul driving is hard," said Cook, who spent nine years as a driver. "And when people weigh lifestyle against the dollar sign, lifestyle often wins."

Phoenix-based truckload company Swift Transportation highlighted the impact of the driver shortage when it reported second-quarter results, saying it had nearly 500 trucks unassigned at the end of June.

MORE: [http://today.reuters.com/news/newsArticle.aspx?type=domesticNews&storyID=2006-07-24T173409Z\\_01\\_N24186494\\_RTRUKOC\\_0\\_US-BIZFEATURE-TRUCKS-DRIVERS.xml&archived=False](http://today.reuters.com/news/newsArticle.aspx?type=domesticNews&storyID=2006-07-24T173409Z_01_N24186494_RTRUKOC_0_US-BIZFEATURE-TRUCKS-DRIVERS.xml&archived=False)

**TRUCKING – DIESEL UP 2-CENTS:** The US national average on-highway price of a gallon of diesel crept closer to the \$3 level, climbing 2 cents for the week ended July 24, according to the Energy Information Administration of the Department of Energy. The price of \$2.946 is 7.9 cents higher than just one month ago and is \$0.604 higher than this time last year.

MORE: <http://www.thetrucker.com/News/Stories/2006/7/24/Averagepriceofgallonofdieselclimbsanother2cents.aspx>

### TRUCKING – MAY TRUCK SALES UP 20%

25,149 Class 8 trucks were sold in May, 20% more than May 2005. For the first six months of 2006 heavy truck sales total 114,969, up 18.2%.

MAY SALES			YEAR TO DATE		
Make	May Sales	Change	Make	Jan-Jun Sales	Change
Freightliner	7,132	Up 2.9%	Freightliner	32,723	Up 8.7%
International	4,386	Up 15.8	International	21,550	Up 13.6
Peterbilt	3,382	Up 68.8	Peterbilt	14,097	Up 29.2
Kenworth	2,728	Up 38.3	Volvo	12,617	Up 25.2
Mack	2,656	Up 16.2	Kenworth	12,425	Up 29.6
Volvo	2,555	Up 19.4	Mack	12,315	Up 19.8
Sterling	1,781	Up 22.4	Sterling	7,210	Up 20.0

SOURCE: truckinginfo.com and automotive news



## TRUCKING – DRIVING TO A DEGREE

Get your degree while you drive your truck with “InCab University,” a new college program for truckers that begins 15 August.

Truckers wanting to further their education while earning a living have a new option designed for their lifestyle. TransMarkets Technologies, a software and e-commerce provider to the trucking industry, and Chattanooga State Technical Community College are offering “InCab University.”

“Using any Internet-enabled PC or laptop, drivers can receive education without ever having to step inside a classroom,” TransMarkets CEO Craig Fuller says. Drivers can start courses anytime and have 16 weeks to complete them.

Classes begin 15 August with 26 courses. 100 courses will be available in 2007.

Classes cost \$250 per course-hour.

MORE INFO: <http://www.incabu.com>

MORE: <http://www.etrucker.com/apps/news/article.asp?id=54414>

## TRUCKING – OIDA FEARS MEXICAN DRIVERS

The Owner-Operator Independent Drivers Association has come out strongly against a pilot program described by Acting US Secretary of Transportation Maria Cino that would allow Mexican truckers beyond the 20-mile border zone to which they now are restricted. Cino told Traffic World magazine a one-year pilot program would involve about 100 Mexican motor carriers and could be unveiled by the end of 2006.

MORE: <http://www.etrucker.com/apps/news/article.asp?id=54532>

**TRUCKING – RESEARCHERS SEEK YOUR H-O-S INFO:** The American Transportation Research Institute, the research arm of the American Trucking Associations, needs carrier data to gauge the effect of the sleeper berth exception that affects drivers’ ability to split sleeper time. Researchers are gathering information that includes collision and driver injury data for April 1 through June 30. They will collect this same data quarterly throughout the year. Carriers interested in providing data for the study should contact Virginia Dick at (770) 432-0628

MORE: <http://www.etrucker.com/apps/news/article.asp?id=54525>

# >>>> SECURITY SECTION <<<<

## SECURITY – GLOBAL PIRACY THREAT SHIFTING

Global pirate attacks are shifting to new areas through the first six months of 2006 according to the International Maritime Bureau (IMB).

IMB reports the total number of attacks - actual and attempted - for the first six months was 127 with 74 ships boarded and 11 ships hijacked.

A total of 156 crew were taken hostage, 13 kidnapped and six killed.

Indonesia again ranked as the most dangerous area for piracy with 33 attacks.

Bangladesh emerged as the second highest hotspot for pirate attacks with a total of 22 for the period from April 1 to June 30.

The Gulf of Aden/Red Sea saw nine attacks in the first half of this year.

Somalian waters remained as dangerous as ever with eight attacks in the first half, the same as last year. Heavily armed pirates with guns and grenade launchers continue to attack ships with attacks occurring up to 390 nautical miles from the Somali coast leading to the belief that a 'mother vessel' is being used to stage the attacks.

MORE: <http://business-times.asiaone.com/sub/shippingtimes/story/0.4574.203106-1153943940.00.html?>



Graphic from Shipping Times

**SECURITY – HK TERMINALS IMPOSE SECURITY FEES:** Hong Kong's five container terminal operators have reached an agreement with the territory's shippers to implement a port security charge from mid-August to cover additional security measures. The Hong Kong Shippers' Council (HKSC) agreed to the establishment of a Port Security Charge (PSC) amounting to HK\$20 (USD 2.58) per TEU (20-foot container) and HK\$30 (USD 3.58) per FEU (40-foot container). Based on Hong Kong's laden throughput last year of 12.24 million TEU, the PSC will generate nearly HK\$245 million (USD 31.5-million).  
MORE: <http://business-times.asiaone.com/sub/shippingtimes/story/0,4574,203355,00.html?>

**SECURITY – US GULF PORTS HIKE SECURITY FEES:** Cargo security fees for shippers were raised Monday by the Gulf Seaports Marine Terminal Conference in an effort to better cover costs. The security fees, enacted for the first time last year, are applied to cargo at GSMTC ports from Pensacola, Florida to Corpus Christi, Texas, including Houston, and New Orleans. The fee on containerized cargo will increase by US 0.10 per container, rising from \$2.00 per container to \$2.10 effective 1 October.  
MORE: <http://www.chron.com/disp/story.mpl/business/4069192.html>

**SECURITY – WMDS THREATEN SHIPPING:** A federal security analyst says terrorists are actively seeking weapons of mass destruction to use in an attack on shipping. "Americans underestimate the likelihood of a WMD event, but they also overestimate the magnitude of such an event if it occurs," says Betty Calhoun, senior national security analyst at CSC Federal Sector. But the "WMD threat is real; terrorists are trying to get WMD and use them in a maritime environment."  
MORE: <http://www.joc.com/20060724/sections/ocean/w18435.asp>

**SECURITY – GE DEVELOPING OWN CARGO SECURITY STANDARD:** General Electric is working with other multinational corporations in a group calling itself the International Container Standards Organization to develop new cargo security standards for devices that will help monitor the approximately 9 million containers entering the United States each year. GE's technology is different from that of the global community. The new technology can monitor when a container is loaded, opened or has freight added or taken out during transit. The devices could help the United States and other countries prevent terrorists from using containers to smuggle in bombs and other weapons.  
MORE: [http://www.connpost.com/business/ci\\_4101133](http://www.connpost.com/business/ci_4101133)

**SECURITY – WSC SLAMS GE'S SECURITY MOVES:** The World Shipping Council slammed GE Security for trying to unilaterally develop global standards for container security devices it has developed rather than go through the industry-accepted International Standards Organization. The WSC represents international container lines serving the US market. WSC called GE's move "unnecessary and counterproductive" to the formation of a single uniform international container security standard that would cover electronic seals as well as container security devices. "It is also a strange coincidence that GE would undertake this initiative just as the ISO is about to finalize its years of effort in developing a consensus international RFID (radio frequency identification) container security technology standard -- a standard that differs significantly from GE's product." ISO's RFID Security standards are due later this year.  
MORE: [http://www.americanshipper.com/SNW\\_story\\_main.asp?news=36613](http://www.americanshipper.com/SNW_story_main.asp?news=36613)

**SECURITY – CONTAINER SHIP STOLEN:** South Africa's Cape Times reports a containership was stolen last week and reported to have sailed to Angolan waters. The paper said the vessel "Michael S", formerly known as "Umfoloz", had been stolen from Walvis Bay in Namibia, where it had been docked since September after colliding with a South African-registered dredger.  
MORE: [http://www.americanshipper.com/SNW\\_story.asp?news=36421](http://www.americanshipper.com/SNW_story.asp?news=36421)

## >>> AIR & OCEAN SECTION <<<

### TRADE – EASTERN MED BATTLES AFFECTING TRADE

The escalating conflict between Israel and Lebanon-based Hezbollah militants is increasingly being felt by the shipping industry as ports close, insurance rates climb and

maritime employers and unions declare the area a 'warlike operations zone'.

The International Bargaining Forum (IBF), a grouping of maritime employers and unions which negotiates the pay and working conditions for seafarers on a large portion of the global open-register fleet, has declared the area off Lebanon and parts of Israel a warlike operations zone (WOA) entitling seafarers to special rights. This means crew on ships run by IBF members can ask not to enter the area, and if they do, are entitled to double pay.

The International Maritime Organization (IMO), has expressed concern for the safety of shipping in the area and highlighted that all ships sailing through the eastern Mediterranean Sea area are required to raise their security level.

Insurance costs have also risen with reports that war risk hull insurance has risen to 0.25% of the value of a ships hull and machinery, with the expectation of further increases to come. MORE: <http://business-times.asiaone.com/sub/shippingtimes/story/0,4574,202905,00.html>?

**TRADE – LEBANON LAND TRANSPORT CHALLENGE:** The transportation industry in Lebanon has taken a direct hit from Israeli fire and affected more than 20% of the country's economic activity, according to Chafic Kassiss, the head of the truck drivers' syndicate. "Israel has so far targeted more than 450 trucks, both those on the roads and those parked," Kassiss told The Daily Star of Lebanon. Of the estimated 170,000 transport trucks and pick-ups in Lebanon, only 200 are still on the road carrying basic necessities and relief supplies. MORE: [http://www.dailystar.com.lb/article.asp?edition\\_id=1&categ\\_id=1&article\\_id=74317](http://www.dailystar.com.lb/article.asp?edition_id=1&categ_id=1&article_id=74317)

**TRADE – ISRAELI TRADE DOWN 30%:** The war in northern Israel has cut Israel's foreign trade by 30% Haifa Port Company president Amos Uzani told "Globes." He said Haifa Port is operating at 15-20% of capacity. Shipping Chamber of Israel president Reuven Zuck said foreign shipping companies were not boycotting Israel. He said large container ships were unloading cargo at nearby ports because of operational, not political, considerations. MORE: <http://www.globes.co.il/serveen/globes/DocView.asp?did=1000115668&fid=1725>

**TRADE – "RECOVERY CHARGE" ON COLOMBO CARGO:** Ships using Sri Lanka's main sea port have raised cargo tariffs to compensate for losses incurred by an 11-day go-slow by dockers which has held up over 30 vessels. A 'recovery charge' of US\$40 was to be levied on every 20-foot container (TEU) that was to go through Colombo Harbor. MORE: <http://business-times.asiaone.com/sub/shippingtimes/story/0,4574,202779-1153771140,00.html>?

**FOCUS - TRADE – LOGISTICS COSTS UNDER PRESSURE:** The 17th Annual State of Logistics Report finds that rising prices and interest rates will soon push logistics costs above 10% of US GDP. Allcovered News has reported on this in the last few weeks. DETAILED REPORT: <http://www.logisticsmgmt.com/article/CA6352889.html>

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-- #C-1 deals with shipping something special or to "Excluded" areas or "War Zones"

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**OCEAN – MOL CAR CARRIER ABANDONED OFF ALASKA:** Rescuers from the Coast Guard and Alaska Air National Guard saved 23 crew members from an Asian cargo ship taking on water south of the Aleutian Islands. The Cougar Ace had been carrying 4,813 cars from Japan to Vancouver, Canada when it began taking on water Sunday night and the crew sent out an SOS. The ship was said to be listing 80-degrees and leaving a two mile (3 kilometer) oil slick. It was not immediately clear what caused the Singapore flagged ship - owned by Tokyo-based Mitsui O.S.K. Lines - to list.

MORE: <http://www.forbes.com/feeds/ap/2006/07/25/ap2901530.html>

**OCEAN – MOL SAYS BALLAST CAUSED COUGAR ACE ROLL:** Mitsui OSK Line says ballast problems likely caused the roll-on/roll-off vessel "Cougar Ace" to roll over last week in

international waters south of Alaska. MOL believes the car carrier suddenly listed because too much seawater was discharged from the ballast tanks at the bottom of the vessel. A swell of the sea caught the vessel at an unstable moment and rolled it, MOL said in a statement. MORE: [http://www.americanshipper.com/SNW\\_story.asp?news=36685](http://www.americanshipper.com/SNW_story.asp?news=36685)

**OCEAN – FATE OF MAZDAS ON COUGAR ACE UNCERTAIN:** The fate of thousands of Mazda cars is uncertain after the ship carrying them to North America rolled over on its side in the Pacific Ocean. The MOL Cougar Ace is still afloat with its keel and propeller out of the water, but does not appear to be sinking. A US coast guard cutter is standing by. The coast guard said nobody is permitted to board the stricken vessel, but that it is making preparations in case the salvage company wants to tow the Cougar Ace into Alaskan waters. MORE: <http://business-times.asiaone.com/sub/shippingtimes/story/0,4574,203361,00.html?>

**OCEAN – MOL HIRES CROWLEY TO SALVAGE COUGAR ACE:** Mitsui OSK has hired Titan, a subsidiary of Crowley, to salvage the disabled car carrier “Cougar Ace” from the North Pacific. A Titan tug departed Seattle Tuesday night and is expected to reach the abandoned ship on Wednesday (2 August). Plans call for the tug to tow the roll-on/roll-off vessel to an undisclosed port, where MOL will conduct a complete investigation. The vessel remains on its side, but is stable, according to MOL and the Coast Guard. MORE: [http://www.americanshipper.com/SNW\\_story.asp?news=36610](http://www.americanshipper.com/SNW_story.asp?news=36610)

**OCEAN – US GULF PORTS RAISE SECURITY FEES:** See “Security” section.

**OCEAN – HK TERMINALS IMPOSE SECURITY FEES:** See “Security” section

**OCEAN – 2.5-MILLION TRUCKS DIVERTED WITH PIERPASS:** The program to expand operating hours at marine terminal gates in the nation's largest port complex helped cut down on highway traffic congestion since its launch a year ago. In all, some 2.5 million truck trips that would have otherwise taken place during the day at the adjacent ports of Los Angeles and Long Beach were diverted to nights and Saturdays since the debut of OffPeak in July 2005, according to PierPASS. Since its launch, between 30% and 35% of container cargo at the ports has been moved during off-peak shifts. MORE: [http://www.mercurynews.com/ml/mercurynews/news/local/states/california/northern\\_california/15113378.htm](http://www.mercurynews.com/ml/mercurynews/news/local/states/california/northern_california/15113378.htm)

**OCEAN – MORE CARGO SHIFTS TO SO-CAL:** The shift in West Coast container volume from the Pacific Northwest to California ports continued in June, and should serve as a warning to shippers, forwarders, railroads and marine terminal operators that additional capacity will be needed in Los Angeles, Long Beach and Oakland as the peak season approaches. The Port of Tacoma in June reported a 10% drop in loaded inbound containers while neighboring Seattle reported a 4% drop. Oakland shows an 11.8% increase. Los Angeles and Long Beach report an 11% increase. Intermodal shippers earlier this month reported sporadic delays at rail yards and on the transcontinental rail networks. MORE: <http://www.joc.com/20060725/sections/ocean/w92531.asp>

**OCEAN – APL PER-BOX INCOME DOWN:** APL's revenue per 40-foot equivalent unit during the period ended June 30 dropped 9% to \$2,599, from the same period last year. MORE: [http://www.americanshipper.com/SNW\\_story.asp?news=36342](http://www.americanshipper.com/SNW_story.asp?news=36342)

**OCEAN – CYKH CALLS CHARLESTON:** The CKYH Alliance of Cosco, “K” Line, Yang Ming Line and Hanjin Shipping has added Charleston to its AWE-5 service linking Asia and the East Coast of the United States beginning in August. MORE: <http://www.joc.com/lede/20060724/sections/ocean/w56257.asp>

**OCEAN – CYKH ADDS DIRECT ASIA-SAVANNAH SERVICE:** The CKYH Alliance has added a new service between Asia and Savannah. The service represents the Alliance's fourth direct call to Savannah and third express call. MORE: <http://www.joc.com/20060727/sections/ocean/w25483.asp>

**OCEAN – DP WORLD TO DOUBLE VANCOUVER PORT CAPACITY:** Dubai's DP World will double capacity at the Port of Vancouver's Centerm Container Terminal by September. MORE: <http://www.joc.com/20060725/sections/ocean/w10736.asp>

## WHAT IS INSURED AND WHAT IS NOT?

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The insurance is governed by the wordings of the insuring contract. The insuring contract is made up of the Standard Conditions, any Special Conditions (like special wordings for motor vehicles or household goods), and the applicable Institute Cargo Clauses.

ICC Clauses wordings are at [http://www.allcovered.net/AC-OM-ICC\\_Clauses\\_Compare.html](http://www.allcovered.net/AC-OM-ICC_Clauses_Compare.html).

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**AIR – INTERNATIONAL AIR CARGO UP 5.2% F-H 2006:** The Geneva-based International Air Transport Association reports international air freight traffic was up 5.2% for the first half 2006. Middle Eastern carriers lead the growth in the six-month period with a 19.3% year-on-year increase in freight-ton kilometers, followed by North America (6.4%), Africa (5.6%), Asia Pacific (4.8%), Latin America (4%), and Europe (2.2%).

MORE: [http://www.americanshipper.com/SNW\\_story.asp?news=36604](http://www.americanshipper.com/SNW_story.asp?news=36604)

**AIR – KAL LAUNCHES SWEDISH SERVICE:** Korean Air Cargo will launch service to Stockholm Arlanda on a twice-weekly Seoul-Vienna-Arlanda route beginning 24 August.

**AIR – CARGOLUX ADDS SECOND DOHA SERVICE:** Cargolux added a second weekly service between Luxembourg and Doha in Qatar. The new service departs Luxembourg every Saturday afternoon, with arrival in Doha the same day. From Doha, the flight continues to Sharjah in the United Arab Emirates and then on to Karachi, Pakistan.

MORE: [http://www.americanshipper.com/SNW\\_story.asp?news=36336](http://www.americanshipper.com/SNW_story.asp?news=36336)

**AIR – UNITED TO ADD 40 ASIA-US FLIGHTS:** United Airlines says it will add 40 weekly flights to Asia over the next nine months, including a new Washington-Tokyo service.

MORE: <http://www.businessweek.com/ap/financialnews/D8J51P6O0.htm>

**AIR – DELTA BUYS UNITED'S JFK-LON ROUTE:** Delta says it is buying United's authority to fly non-stop between New York's JFK airport and London. If regulators and the bankruptcy court approve the deal, Delta says its first daily round-trip flight between JFK and London's Gatwick Airport would begin later this year with a second flight beginning in spring 2007.

MORE: <http://www.washingtonpost.com/wp-dyn/content/article/2006/07/28/AR2006072800570.html>

>>>>> **JUST FOR FUN** <<<<<

(These are shared by readers – Please share yours. Thanks. Mike)

### **"OUCH"**

"A modest little person, with much to be modest about."

-- *Winston Churchill (about Clement Atlee)*

"I've just learned about his illness. Let's hope it's nothing trivial."

-- *Irvin S. Cobb*

"I have never killed a man, but I have read many obituaries with great pleasure."

-- *Clarence Darrow*

"I didn't attend the funeral, but I sent a nice letter saying I approved of it."

-- *Mark Twain*

"He has never been known to use a word that might send a reader to the dictionary."

-- *William Faulkner (about Ernest Hemingway)*

"Poor Faulkner. Does he really think big emotions come from big words?"  
 -- Ernest Hemingway (about William Faulkner)

"He is not only dull himself; he is the cause of dullness in others."  
 -- Samuel Johnson

"He had delusions of adequacy."  
 -- Walter Kerr

"I've had a perfectly wonderful evening. But this wasn't it"  
 -- Groucho Marx

"They never open their mouths without subtracting from the sum of human knowledge."  
 -- Thomas Brackett Reed

"He loves Nature in spite of what it did to him."  
 -- Forrest Tucker

"His mother should have thrown him away and kept the stork."  
 -- Mae West

"Some cause happiness wherever they go; others whenever they go."  
 -- Oscar Wilde

"He has no enemies, but is intensely disliked by his friends."  
 -- Oscar Wilde

"He has Van Gogh's ear for music."  
 -- Billy Wilder

"His <Truman Capote's> death at fifty-nine is best defined as a wise career choice"  
 -- Gore Vidal

"He has all the virtues I dislike and none of the vices I admire."  
 -- Winston Churchill

"Thank you for sending me a copy of your book; I'll waste no time reading it."  
 -- Moses Hadas

"He can compress the most words into the smallest idea of any man I know."  
 -- Abraham Lincoln

"I am enclosing two tickets to the first night of my new play. Bring a friend... if you have one."  
 -- George Bernard Shaw to Winston Churchill

"Cannot possibly attend first night, will attend second... if there is one."  
 -- Winston Churchill, in reply

"Sir, if you were my husband, I'd poison your coffee"  
 -- (Lady Astor to Winston Churchill)

"Madam, if you were my wife, I'd drink it."  
 -- (Winston Churchill to Lady Astor)

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