

AllCovered NEWS

HIGHLIGHTS TO HELP YOU THIS WEEK

- **FOCUS:** In our "Air & Ocean" section an in-depth focus on marketing and growing a forwarding or trucking business
- **Maersk Slashing North American Inland Delivery Points**
- **Airlines Hit With Cargo Price-Fixing Lawsuit in Australia**

COPYRIGHT 2007
All Rights Reserved

Monday, 5 February 2007 --- Edition #526

AllCovered-NEWS is sent free via email to all who request it designed to display as html or plain text as your email software requires

Allcovered.net - PO Box 1439 - 304 MLK Jr Dr - Fort Valley, GA 31030 USA - Voice: +1.478.825.5566

DETAILED CONTENTS THIS WEEK

SMALL BUSINESS:

Success
Requires Effort
Microsoft
"Vista" - What
You Need to
Know

TRUCKING:

Tonnage Index
Rebounds
Diesel Down

SECURITY:

Drug
Smuggling
Shows Security
Holes
Box Seals -
Easy to Break
& Hard to Track

OCEAN & AIR FORWARDING:

FOCUS:
Allcovered
Helps You
Grow
FOCUS:
Forward
Thinking -
Lessons for
Shippers
FOCUS: How to
Choose A
Freight
Forwarder
FOCUS: What
Can A
Forwarder Do
For You?
Hyundai
Confidence
Trouble
Maersk Cuts
Inland Delivery
Points in North
America
Carrier
Revenue Down
Carriers Lower

AllCovered News

Information to help you to manage and grow your logistics business.

YOU DESERVE IT - WE DELIVER IT

Allcovered.net ... We have logistics Allcovered

Allcovered News is a service of Allcovered & the Allen Insurance Group

Your Sources For: **Cargo - Liability - E&O - Bonds - Trucking - Life - Health - Benefits**

Trouble viewing this? See this & past issues online in PDF format at:

PDF FORMAT: <http://www.allcovered.net/AC-News-PDF.htm>

NOTE: All links to stories in PDF version work - just click them

>> SMALL BUSINESS SECTION <<

SMALL BIZ - SUCCESS REQUIRES EFFORT

--- Excerpted from an article by Laura Laaman - Link at end ---

For every action there is a reaction.

Successful people have successful habits.

These strategies may help you jumpstart your own success:

- **Farm for new business each day or week.** It's so easy to avoid the unpleasant act. Depending on how much new business you want and can handle, top strategies include making 10 or 20 cold calls by 10 a.m., attending networking functions and leaving with 10 new contacts or sending 10 mailers each day and making the necessary follow-up phone calls.
- **Take care of your body.** Feeding my body better feeds your wallet.
- **Exercise regularly and vigorously.** You do not have the same high level of energy unless you really give myself a good workout.
- **Read or listen to educational and motivational books.** It's been well proven that learning something new keeps your mind alert.
- **Make something productive with your hands.** Sometimes business deals take months or years. Making something with your hands gives immediate results and is a great stress reliever.
- **Get up early to get a jump on your day.** Getting to work gives you extra quiet time, which will allow you to be more productive. A great example in sales is making your cold calls between 7 and 8 a.m. You'll reach more decision makers because they also follow this advice and often pick up their own phone because assistants aren't in yet.

MORE: http://www.bizjournals.com/extraedge/consultants/sell_more/2007/01/22/column242.html?hbx=e_sol

TECH BIZ - TAKING VISTA FOR A TEST-DRIVE: What you get and what you don't from Microsoft's new Operating System released last week.

MORE: <http://ct.enews.pcmag.com/rd/cts?d=184-3809-4-54-205416-477889-0-0-0-1>

TECH BIZ - IS VISTA WORTH IT?: "Yes and No" is the answer from C/Net reviewers who say, "Windows Vista Business is essentially warmed-over Windows XP. If you're currently happy with Windows XP SP2, we see no compelling reason to upgrade. On the other hand, if you need a new computer right now, Windows Vista is stable enough for everyday use."

MORE: http://reviews.cnet.com/Windows_Vista_Business/4505-3672_7-32013526.html?tag=nl.e724

BAF
Airlines Hit
With Cargo
Price-Fixing
Lawsuit In
Australia
Airlines Cut
Fuel
Surcharges
Air Cargo To
Double By 2025

JUST FOR FUN:

Thoughts For
The Day

NEXT WEEK

Right Attitude
Leads to
Success

Links to source
stories at end of
excerpts

©2007 Allcovered
All Rights Reserved

CONTACT US

Allcovered.net
-US-
PO Box 1439
304 MLK Jr Dr
Fort Valley, GA
31030 USA
Voice:
+1.478.825.5566

-UK-
Voice:
+44.84.5838.2094
Email:
mike.miller@allcovered.net
john.larrard@allcovered.net

TECH BIZ – UPGRADING TO VISTA OR OFFICE 2007 FOR LESS: Microsoft confirms you can buy an OEM version of Vista or Office 2007 from online retailers and save up to half the cost compared to boxed versions. If you don't need a manual, the OEM versions make sense. MORE: <http://www.pcmag.com/article2/0,1895,2087792,00.asp>

TECH BIZ – NEW GOOGLE EARTH: Want to see a satellite shot of almost any place on earth? If you're shipping goods to an area you are unfamiliar with it's a great way to see where your goods are going. We use Google Earth a lot. It may be useful for you. The latest version is more detailed and powerful. It's free. A video review shows you the goods here. MORE: http://reviews.cnet.com/Explore_the_world_with_Google_Earth_4/4660-3513_7-6687280.html

>>>> TRUCKING SECTION <<<<

TRUCKING – TONNAGE INDEX REBOUNDS: After falling 3.6% in November, the Truck Tonnage Index rose 3.9% in December, according to the American Trucking Associations. MORE: <http://www.etrucker.com/apps/news/article.asp?id=57844>

TRUCKING – DIESEL DOWN: The average US weekly retail on-highway price of a gallon of diesel dropped another 1.7 cents to \$2.413 for the week ended 29 January. It was the sixth consecutive reporting period in which the price fell. Prices are 7.6 cents lower than last year. MORE: <http://www.thetrucker.com/News/Stories/2007/1/29/Priceofdieseldeclinefor6thstraightweekhitslowestmarksincemid-2005.aspx>

>>>> SECURITY SECTION <<<<

SECURITY – DRUG & SMUGGLING ARRESTS AT VIRGINIA PORT: Seven people have been indicted on federal charges of conspiring to deliver drugs in cargo containers shipped to marine terminals in Virginia and South Carolina. The accused include a truck driver who allegedly smuggled people into Norfolk International Terminals and two longshoremen. The drugs came through Panamanian ports to Norfolk, Portsmouth and the Port of Charleston, SC. MORE: <http://www.dailypress.com/news/local/virginia/dp-sou-portdrugs0130jan30,0,2304348.story?coll=dp-headlines-virginia>

SECURITY – BOX SEALS – EASY TO BREAK – HARD TO TRACK

For years Martin Delgado and his gang of drug smugglers easily breached the security seals on cargo containers, smuggling massive amounts into US seaports. (See story above). Although security at the nation's ports has improved in the past five years, homeland security experts still ponder a tough question: If drugs are still smuggled through ports by the thousands of pounds each year, what's to stop a terrorist from slipping a radiological "dirty" bomb into a container?

The problem is "the bolt seals are easily defeated and you don't know it happened," says Barry Wilkins, vice president for homeland security for Pinkerton Consulting. "The bolt seals that are required today do not keep the bad guys out of containers."

According to indictments unsealed in US federal court and other court records, Delgado and his associates were able to break the container seals, place the drugs inside and secure the doors with a new seal. Seals contain a security number that is supposed to match numbers on ship records. Authorities found the seal numbers on containers with drugs inside did not match the records.

Security experts have warned that terrorists have considered using a container to smuggle a weapon of mass destruction into the United States – even through a trustworthy shipping company, according to a report by the Congressional Research Service.

Wilkins, of Pinkerton, suggests shipping companies and ports move toward a higher-security bolt seal that is not as easily tampered with as well as a device that uses radio frequencies that can tell when a container has been breached. MORE: <http://home.hamptonroads.com/stories/print.cfm?story=118530&ran=893>

SECURITY – FRESH LOOK AT HOMELAND SECURITY: Democrats and Republicans on the House Homeland Security Committee are expected to take a fresh look at programs dealing with biometrics, cyber security, technology innovation, communications, cargo-scanning equipment and border security, according to sources, aides and lawmakers. MORE: <http://www.govexec.com/dailyfed/0107/012507tdpm2.htm>

TRADE – ALLCOVERED HELPS YOU GROW

You can grow your business, and Allcovered has tools to help you.

Below are articles and items aimed at Shippers to help them understand what the best Freight Forwarders can offer them... How to choose the right Forwarder-partner that fits the Shipper's needs... And a list of the services Forwarders can offer.

In your marketing program for your forwarding business for 2007, you can use these articles and Sales Help from Allcovered to develop a comprehensive marketing plan that helps you grow while partnering with Shippers that appreciate your extra services.

We can help you identify and avoid Shippers that are concerned only with the cheapest provider. No matter how much you do for Shippers who worry only about price, they will never be satisfied.

--- SALES HELP FROM ALLCOVERED ---

Allcovered has tools on our web site to help you:

- Target prospective clients that best match your services
- Understand why prospects buy
- Focus your sales efforts
- Tailor your marketing materials by the personality of the buyer
- Use the 21 words that are proven to sell more
- Use E-mail marketing effectively

GO TO: <http://www.allcovered.net>

CLICK: "Training & Help" – then –

CLICK: "Sales Help"

--- TRAINING FOR SHIPPERS & MORE SALES FOR YOU ---

Teach your Shippers about the risks they take when they move cargo. Show them how to protect themselves. Do this. Protect yourself and open new sales opportunities.

GO TO: <http://www.allcovered.net>

CLICK: "Training & Help" – then –

CLICK: "Video Training"

Video #1 is our exclusive "Shippers Guide to Insurance" that teaches shippers...

If you team the video with our "Shipper's Guide" booklet we will customize for your company, then you teach shippers... become a partner in their protection not just a freight salesman... and you protect yourself.

You win. Your Shipper Wins.

Allcovered does more for you... from this weekly Allcovered News keeping you better informed to tools to help you protect and grow your company.

Are your other providers helping you like this?

If not, you need to try Allcovered with just 5% of your business.

YOU DESERVE IT – WE DELIVER IT

<http://www.allcovered.net> We have logistics Allcovered

TRADE – FORWARD THINKING – LESSONS FOR SHIPPERS

--- Excerpted from an in-depth article by Brook Bentz – Link at end ---

Shippers need Freight Forwarders more than ever. Logistics are far more complicated than simply moving cargo from here to there, and that offers Forwarders an opportunity to grow, to educate their Shippers, and develop a relationship that allows both Forwarder and Shipper to win.

Seven years into the "new century," supply chain management has become more global, more complicated, more demanding, and less forgiving. Trade barriers are down. Competition is up. Stakes are higher. Margins are lower. Companies have narrowed their focus to only those things they do best.

The rapid growth of third-party services tracks these events... to "emphasize what you do best and seek external support for the rest." Heeding that call, large numbers of companies downsized their in-house logistics organizations leaving a smaller staff focused on engaging and managing third parties. Leveraging the expertise of third parties clearly is a viable strategy; but many companies depleted their internal ranks so severely that they lost the ability to understand what they need or how to get it.

That's certainly the case for many shippers when it comes to working with international freight forwarders. Freight forwarding's breadth, depth, and scope have evolved to meet the demands of today's businesses (see "What Can a Freight Forwarder Do For You?" below). But more than ever, companies may be challenged by questions such as, "How do I identify the right freight forwarding partner?" ... "How do I ensure that I'm getting what I pay for?" ... "Which metrics should I use to evaluate the freight forwarder's performance?"

To help companies make the right decisions about entering and managing a freight forwarding relationship, we offer the following five rules of thumb:

1)- FOCUS ON IMPROVING THE ENTIRE SUPPLY CHAIN

Supply chain improvement is a complex and demanding master that is best served by meaningful collaboration among trading partners. Collaboration is vital because the goal is universal: removing excess costs from the supply chain. Many shippers tend to confuse cost reductions with rate reductions. This mindset often leads to a zero-sum tug of war between shippers, carriers, and agents.

Degrading business relationships to the level of wrangling over rate negotiations is not the way to effect improvements across the supply chain. Instead, shippers should be challenging their freight forwarders to improve overall supply chain performance by developing more cross-enterprise, integrated solutions. These solutions can drive out, rather than simply redistribute, supply chain costs by reshaping and redesigning distribution channels, cutting down on handling, and shortening overall transit times.

Without clear or compatible goals, the efforts of these individuals or departments frequently result in gridlock and become a battleground over territory and influence.

2)- SHARE KEY INFORMATION

Freight forwarders function most effectively when they know, with reasonable certainty and dispatch, how much freight will be coming at them from their customers. Not surprisingly, this gives them the ability to plan more effectively and ensure that the best rates are applied for each required service.

The bottom line here is that forecasts need enough detail to be meaningful and useful. Notification that a company will be shipping 2 million kilos annually from Hong Kong to New York is not much of a forecast. Breaking it down into 12 monthly estimates is only marginally better. Historical day-by-day breakdowns are far more useful.

It is equally important to move from a "shipped on schedule" mentality to a demand-based logistics model that is driven by the date customers need merchandise. This allows forwarders to effectively plan how product can be shipped most effectively.

Information sharing, collaboration, and trust are rarely aided when shippers seek to turn their forwarders' services into a commodity play of "price only."

3)- ESTABLISH MEANINGFUL AND REGULAR COMMUNICATION

Make conducting regular, meaningful dialogue with freight forwarders a priority. Include them in your supply chain strategy and goal-planning sessions. This will help them understand your business and its objectives, and it will allow them to respond with creative, practical solutions.

Quality communication and data exchange help shippers avoid duplicative data entry (which inevitably produces higher error rates and less-reliable service), streamline communications with third parties, and control costs by automating repetitive functions such as electronic data interchange (EDI).

4)- CONSULT THE EXPERTS

It may seem counterintuitive, but many shippers don't fully understand how carriers work and interact. Consider a shipper that tenders hazardous and non-hazardous products to its forwarder, and then requests that they be handled as a single shipment. Although hazardous material may represent only a small portion of the total, the freight forwarder has no choice but to treat the entire shipment as hazardous, which adds significantly to the shipper's cost.

Companies that rely on their forwarder's to provide functional skills... but then fail to take advantage of the latter's insights and strategic depth... are being wasteful.

5)- CONTINUALLY MONITOR & MEASURE PERFORMANCE

You can't manage what you can't measure. Both freight forwarders and shippers benefit from employing clearly defined metrics and measurements, along with regularly scheduled performance reviews and realistic plans for correcting service problems.

MORE: <http://www.logisticsmgmt.com/index.asp?layout=articlePrint&articleID=CA6405811>

TRADE – HOW TO CHOOSE A FREIGHT FORWARDER

Freight Forwarders offer a wide range of capabilities to you (see “What Can A Freight Forwarder Do For You” below).

Every shipper will have its own freight forwarding priorities. However, the fundamental activities involved in seeking out a freight forwarder are similar for most companies, geographies, and industries:

- Identify potential partner(s)
- Evaluate feasibility and quantify potential benefit
- Develop capability requirements
- Produce a Request for Information (RFI) or Request for Proposal (RFP)
- Use the responses to narrow down the list of potential partners
- Assess and evaluate potential partners’ capabilities, experience, and amenability to risk-sharing
- Develop a short list of the best providers that meet your unique needs
- Negotiate
- Select partner(s)
- Share information completely and in detail
- Develop concrete goals and benchmarks for performance
- Develop an implementation plan and commence implementation.

The common threads across all of the steps outlined above are comprehensive due diligence and a deep understanding of the most important capabilities.

A well-defined plan, with clear goals for improving supply chain performance, is the key to a successful relationship.

Shippers who know what their freight forwarders can do, should do, and are doing have a better chance of thriving with a lean, but knowledgeable, internal supply chain.

WHAT CAN A FREIGHT FORWARDER DO FOR YOU?

Freight forwarding is a broad term that covers organizations with one or two people in a single, small office, and also global organizations with hundreds of offices around the world, and everything in between.

Commonly defined as “entities that orchestrate the movement of goods on behalf of a shipper, exporter, or importer,” most freight forwarders:

- Research and plan optimal shipment routes
- Coordinate packing, shipping, delivery and/or warehousing
- Obtain, check, and prepare documentation to meet customs and insurance requirements, packing specifications, and compliance with regulatory and fiscal guidelines
- Provide consolidation services to small shippers without dedicated capabilities, as well as to shippers of all sizes that have opted to outsource all or part of their logistics functions
- Arrange for insurance and assist clients with the handling of claims
- Arrange payment of freight and other charges and/or collect payments on behalf of the client
- Perform real-time tracking and tracing of goods
- Act as a broker/advisor in customs negotiations
- Coordinate arrangements with couriers and specialists for special services.

Allcovered.net works with top freight forwarders in 48 countries to provide comprehensive insurance protection, faster service, and the extra coordination and information that allows shippers make informed and cost-effective decisions.

YOU DESERVE IT – WE DELIVER IT

Work with the best. <http://www.allcovered.net> *We have logistics Allcovered*

OCEAN – HYUNDAI CONFIDENCE TROUBLE: With its engine now repaired, the Hyundai Confidence is on its way to the mainland US. Lloyd’s survey agents Vericclaim alerted us the 938-foot Hyundai Confidence was in trouble off Kodiak Island in the north Pacific. The vessel ran into trouble when a crane fell into the engine while the vessel was being tossed in heavy seas. It is reported, but not confirmed, that 110 containers have been lost overboard. If you have containers on the vessel, know that Vericclaim has agents standing by along the coast.

MORE: http://www.americanshipper.com/SNW_story.asp?news=48276

MORE: http://www.pressetelegram.com/news/ci_5131452

OCEAN – MAERSK TO SLASH INLAND US & CANADA NETWORK: Maersk Line will slash the number of inland US destinations it serves through direct bills of lading beginning in May. The move means hundreds of shippers in the interior of the country who rely on Maersk for their door-to-door cargo import movements will have to begin arranging their own inland transportation. According to documents, Maersk will remove service from 18 inland destinations, including: Denver; Council Bluffs, Iowa; Fort Riley and Kansas City, Kansas; Salt Lake City, Utah; Minneapolis-St. Paul; St. Louis and Kansas City, Missouri.; Buffalo and Syracuse, New York; Omaha, Nebraska; Arcadia, Wisconsin; and Auburn, Maine. In Canada they include Calgary and Edmonton, Alberta; Winnipeg, Manitoba; Saskatoon, Saskatchewan; and Moncton, New Brunswick. Forwarders and non-vessel-operating common carriers fear other carriers will follow Maersk's lead.

MORE: http://www.americanshipper.com/SNW_story_main.asp?news=48281

MORE: <http://www.joc.com/articles/news.asp?sid=41089>

OCEAN – CARRIERS NEED “ADEQUATE” RATES: The president of Hapag-Lloyd Americas says profits for ship lines depend on self discipline by carriers.

MORE: <http://www.joc.com/articles/news.asp?ltype=ocean>

OCEAN – FEFC HIKES RATES: The Far Eastern Freight Conference will hike rates between \$40 and \$100 per container effective March 1.

MORE: http://www.americanshipper.com/SNW_story.asp?news=48138

OCEAN – OOCL BOX REVENUE FALLS: Hong Kong-based OOCL saw average revenue per TEU decrease in the fourth quarter by 5.9% as the carrier's global volumes jumped 15%.

MORE: http://www.americanshipper.com/SNW_story.asp?news=47858

OCEAN – APL BOX REVENUE FALLS 10%: APL reports the ocean carrier's revenue per 40-foot equivalent units (FEU) dropped 10% during the six-week period ended 29 December to \$2,543 from \$2,829 a year ago. Container volume was up 12%.

MORE: http://www.americanshipper.com/SNW_story.asp?news=47857

OCEAN – MAERSK LOWERS BAF: Maersk Line will decrease its bunker adjustment factor between ports in the Mediterranean and the United States and Canada. Effective March 1, bunker surcharges will be \$319 (from \$401) per TEU; and \$638 (from \$802) per FEU.

MORE: http://www.americanshipper.com/SNW_story.asp?news=48134

OCEAN – FEFC LOWERS BAF: The Far Eastern Freight Conference has lowered its bunker and currency adjustment factors for March. The bunker adjustment factor applicable to the trade to and from the United Kingdom, northwest Continent, Mediterranean and Scandinavia will be \$227 per TEU. For the Baltic Sea region, the charge will be \$232 per TEU.

MORE: http://www.americanshipper.com/SNW_story.asp?news=48002

OCEAN – ESPMC-WITASS CARRIERS LOWER BAF: Lines from the ESPMC-WITASS conference that covers the Europe/Caribbean/South America trade will lower their bunker surcharges for March. The US dollar and euro-denominated surcharges will be \$197/197 euros per TEU, \$394/394 euros per FEU, and \$10/10 euros per freight ton.

MORE: http://www.americanshipper.com/SNW_story.asp?news=48001

OCEAN – PANAMA CANAL HIKING TOLLS: The Panama Canal Authority plans to raise tolls on container ships by \$9 per TEU in 2008 and another \$9 per TEU in 2009. The proposed increases would come on top of the third stage of three increases scheduled to take effect on May 1 of this year, which will bring the toll to \$54 per TEU. Under the proposals, the toll will increase to \$63 per TEU on May 1, 2008 and to \$72 per TEU on May 1, 2009.

MORE: <http://www.joc.com/articles/news.asp?ltype=ocean>

MORE: http://www.americanshipper.com/SNW_story.asp?news=48401

OCEAN – US WEST COAST BOXES UP 8% IN 2006:

MORE: <http://www.joc.com/articles/news.asp?sid=41096>

OCEAN – SAVANNAH NOW #2 PORT ON US EAST COAST:

MORE: <http://www.joc.com/20070129/sections/ocean/w82366.asp>

AIR – AIRLINES HIT WITH MASSIVE CARGO PRICE-FIXING LAWSUIT: Qantas, Lufthansa, Singapore Airlines, Cathay Pacific, Air New Zealand, JAL and British Airways were served with a class action lawsuit in Australia Thursday alleging price-fixing in the global air freight industry. The seven airlines allegedly have been part of a price-fixing cartel in the international freight industry since 2000, according to court papers. The case focuses on surcharges the airlines imposed, including fuel surcharges attributed to higher fuel costs, security charges, and war-risk surcharges attributed to higher insurance costs linked to the Iraq war. The action alleges the surcharges were not representative of costs and were imposed in agreement between the airlines to artificially raise prices. The lawsuit will come before Australia's Federal Court for a directions hearing on March 16, a court official said.
MORE: <http://thestar.com.my/news/story.asp?file=/2007/2/1/apworld/20070201121206&sec=apworld>

AIR – AIRLINES CUT SURCHARGES: Airlines around the world have begun to lower fuel surcharges on cargo. American Airlines, Martinair and Lan Chile have announced they will cut fuel surcharges from 50-cents per kilogram to 45 cents this week.
MORE: <http://www.joc.com/20070126/sections/air/w54253.asp>

AIR – CARGOLUX LOWERS SURCHARGE: Cargolux, will lower its fuel surcharge on all shipments to 0.45 euros (45 cents) per kilogram, effective today, 5 February.
MORE: http://www.americanshipper.com/SNW_story.asp?news=47847

AIR – 2006 AIR CARGO UP MORE SLOWLY: Global air freight volume increased 4.6% in 2006, below the historical growth trend of 5.6%, according to IATA.
MORE: http://www.americanshipper.com/SNW_story.asp?news=47995
MORE: <http://www.joc.com/lede/20070129/sections/air/w36040.asp>

AIR – GLOBAL AIR FREIGHT TO DOUBLE BY 2025: Airports Council International (ACI) expects worldwide freight tonnage carried to triple and an average growth of 5.4% annually over the next 20 years. The industry body says Asia will have the fastest growth and is expected to be the world's largest freight market by 2025.
MORE: http://www.aircargonews.net/article.asp?art_id=1542

AIR – ELEVEN BIDDERS FOR ALITALIA: Eleven bidders have expressed interest in buying Alitalia, far more than expected.
MORE: <http://news.airwise.com/story/view/1170138718.html>

AIR – US-AIR GIVES UP DELTA TAKEOVER BID: US Airways withdrew its \$10.2 billion offer to acquire Delta Air Lines, saying it was "now clear" the official DL creditors' committee would not back the bid "in a timely or productive manner."
MORE: <http://www.atwonline.com/news/story.html?storyID=7782>
MORE: <http://news.airwise.com/story/view/1170284084.html>

AIR – NWA SAYS PLANS NO MERGER IN 2007:
MORE: <http://www.miami.com/mld/miamiherald/16580951.htm>

AIR – BA AVOIDS STRIKE: British Airways was able to avert a two-day cabin crew strike called for last week, plus two further walkouts this month, by forging a last-minute agreement with the Transport & General Workers Union after over sick leave, pay, staffing and pensions.
MORE: <http://www.atwonline.com/news/story.html?storyID=7755>
MORE: <http://news.airwise.com/story/view/1170117123.html>

AIR – BA BOOSTING EU SHORT HAUL FREIGHT SERVICE: BA World Cargo is boosting the number of its European short-haul freighter services by 40% following a "multimillion-pound investment." ... increasing its number of weekly wide-body services to 45 from 32.
MORE: http://www.americanshipper.com/SNW_story.asp?news=47994

AIR – THAI PREMIER CALLS NEW AIRPORT RUTS DANGEROUS:
MORE: http://www.nationmultimedia.com/2007/02/03/headlines/headlines_30025849.php

AIR – THAI KEEPS A380 ORDER:
MORE: <http://news.airwise.com/story/view/1170403786.html>

AIR – ETIHAD LAUNCHING ABU DHABI-SYDNEY SERVICE 26 MARCH:
MORE: <http://www.atwonline.com/news/other.html?issueDate=1%2F30%2F2007>

AIR – TAIWAN-MAINLAND FLIGHT TALKS: Talks are moving ahead to establish direct weekend charter flights between politically divided Taiwan and China, officials from both sides say. The two sides have eliminated any technical barriers to a plan that would let 12 airlines fly on weekends.

MORE: <http://news.airwise.com/story/view/1170328686.html>

AIR – EMIRATES & BOEING TWEAK 747-8I:

MORE: <http://www.atwonline.com/news/story.html?storyID=7739>

>>>>> **JUST FOR FUN** <<<<<

(These are shared by readers – Please share yours. Thanks. Mike)

THOUGHTS FOR THE DAY

- A good time to keep your mouth shut is when you're in deep water.
- Anyone who thinks old age is golden must not have had a very exciting youth.
- How come it takes so little time for a child who is afraid of the dark to become a teenager who wants to stay out all night?
- Business conventions are important because they demonstrate how many people a company can operate without.
- Why is it at class reunions you feel younger than everyone else looks?
- Scratch a dog and you'll find a permanent job.
- No one has more driving ambition than the boy who wants to buy a car.
- There are no new sins ... the old ones just get more publicity.
- There are worse things than getting a call for a wrong number at 4 AM. It could be a right number.
- No one ever says "It's only a game" when their team is winning.
- How come we choose from just two people for president and 50 for Miss America?
- Money will buy a fine dog, but only kindness will make him wag his tail.
- One of the quickest ways for a young man to fail in life is to work so hard the boss will think he's after his job.
- If you don't have a sense of humor, you probably don't have any sense at all.
- Seat belts are not as confining as wheelchairs.
- You know you're old when you reach down to get the wrinkles out of your party hose and realize you aren't wearing any.
- And finally: I've reached the age when "Happy Hour" is a nap.

If you have curious, interesting, funny or thoughtful items to share in "Just For Fun", Email them to mike.miller@allcovered.net . Thanks.

Allcovered News is just one more tool and service we offer our clients.

YOU DESERVE IT – WE DELIVER IT – TRY US!

www.allcovered.net We have logistics **ALL covered**

AllCovered-NEWS is a weekly service for clients and friends of Allcovered.net. It is intended to help our clients be more effective and better informed than their competition. If you have not received AllCovered-NEWS before, you are receiving today either because you signed up, or a friend recommended you. We hope AllCovered-NEWS is a valuable resource for you. If you wish not to receive AllCovered-NEWS, please hit the "return" button of your browser. In the "Subject" line type "UNSUBSCRIBE" followed by your email address.

Information for this week's AllCovered-NEWS was gleaned primarily from:

Air Transport World = <http://www.atwonline.com>
AirWise = <http://news.airwise.com/index.html>
American Shipper = www.americanshipper.com
Business Times of Asia = <http://business-times.asia1.com.sg/>

Journal of Commerce = <http://www.joc.com>
Trucking Info = <http://www.truckinginfo.com>
The Trucker = <http://www.thetrucker.com>
eTrucker = <http://www.etrucker.com>

Additional information comes from our own and other sources.

This information has been edited for length and to make it more relevant for our clients.

Links to full source material is at end of all stories when available. Copyrights of material excerpted resides with the original copyright holder.

We thank these news sources for allowing us to use their material and urge you to support them.

This information is believed accurate but is not guaranteed.

Copyright 2007 – Allcovered.net & The Allen Insurance Group --- All Rights Reserved